

GOVERNMENT CONTRACTING

FIRST-STEPS WORKSHOP



Are you ready to take the first steps in Government Contracting?

Federal, state, and local governments represent THE largest consumer of goods. Medical supplies, linens, construction, catering, counseling services, web and app design/management, religious services, pest control, janitorial services/supplies—you name it, and the government needs it. However, before bidding on your piece of government pie, you need this Government Contracting First-Steps Workshop.

Join ICTC-OkAPEX for a free workshop that covers:

- OkAPEX—what it is; free resources and services; and the benefits of being a government contractor (more money, business growth, etc.)
- Meet SAM (System for Award Management) and get registered (Step 1 for working with governments)
- Industry Codes—what role they play in the gov’t contracting game
- Capability Statements—how to write one that grabs the attention of government buyers
- Cybersecurity – best practices and preventive measures. Cyberattacks constantly evolve, and business owners should be aware of the most common types.

AUG 30 **MUSKOGEE CAMPUS: 10:00A-11:00A**
2403 N. 41st St. E., Muskogee, Bld. C, Rm. 100

SEP 19 **STILWELL CAMPUS: 11:00A-12:00P**
470826 E. 810 Rd., Stilwell

OCT 17 **MUSKOGEE CAMPUS: 2:00P-3:00P**
2403 N. 41st St. E., Muskogee, Bld. C, Rm. 100

NOV 8 **SALLISAW CAMPUS: 11:00A-12:00P**
401 E. Houser Road Ind. Blvd., Sallisaw

DEC 6 **TAHLEQUAH CAMPUS: 11:00A-12:00P**
240 CareerTech Way, Tahlequah

Virtual options via Zoom links will be available for each session.

NO CHARGE BUT SEATING IS LIMITED. RSVP TO

Fabiela.Kemble@ictech.edu | 918-348-7938



Oklahoma’s APEX Accelerators provides local businesses with the resources and know-how to successfully obtain government contracts. Services include: daily, customized bid matches | SAM (System of Award Management) registration | twice weekly, statewide construction activity summary | network of procurement specialists to help navigate the regs, rules, specs & standards | market research | specialized workshops & seminars.